

# Real Estate Investor Self Assessment Questionnaire

By

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**Where are you right now?**

**Where do you want to be?**

The following questionnaire and assessment will help you discover your strengths and will greatly assist you in figuring out where you want to go on your real estate investing journey.

This is a great tool to identify your strengths and to recognize the areas you really want to tweak. It will also help YOU lead your coach or mentor on your journey.

Please give yourself permission to be completely honest as you answer each question.

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## REAL ESTATE INVESTOR ASSESSEMENT QUESTIONNAIRE

Name: \_\_\_\_\_ Date: \_\_\_\_\_

**Please evaluate yourself on the statements below using the 1-10 scale (1 = low, 10 = high):**

\_\_\_\_\_ I am confident in the areas of money and finance.

\_\_\_\_\_ I have prior real estate investing experience.

\_\_\_\_\_ I have clear goals for my real estate business.

\_\_\_\_\_ I can invest a significant amount of time in growing my real estate business.

\_\_\_\_\_ I'm willing to work hard to achieve my goals.

\_\_\_\_\_ I know how to analyze real estate deals.

- \_\_\_\_\_ I have the confidence to make deals.
- \_\_\_\_\_ I have an experienced team of real estate professionals working for me.
- \_\_\_\_\_ I have strong leadership skills.
- \_\_\_\_\_ I surround myself with talent and get out of their way.
- \_\_\_\_\_ I am a positive thinker and approach problems creatively.
- \_\_\_\_\_ I'm not afraid to network and grow my professional relationships.
- \_\_\_\_\_ I set goals and meet them.
- \_\_\_\_\_ I can easily get rid of the excuses that hold me back.
- \_\_\_\_\_ I am open to new ideas.
- \_\_\_\_\_ I want to play a bigger game.
- \_\_\_\_\_ I do not engage in limiting self-talk.
- \_\_\_\_\_ I stay cool in a crisis.
- \_\_\_\_\_ I'm able to stay focused on my dreams and vision of the future.
- \_\_\_\_\_ I have no trouble overcoming the fear of success or the fear of failure.
- \_\_\_\_\_ I want to make significant changes in my life.

I would like the primary focus of my growth to be on:  
(choose one)

- \_\_\_\_\_ Working on my goals and vision and belief in my own success.
- \_\_\_\_\_ Strictly real estate investing education, I already know how to achieve goals.

What is your purpose for investing in real estate?

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What are your goals?

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What are your specific expectations from a mentor or a coach?

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In what areas do you currently feel stuck?

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When you are stuck, frustrated, discouraged, or in resistance, what do you usually do?

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What qualities do you look for in the people you hang out with?

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What level of determination and commitment will you bring in order to succeed as a real estate investor?

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What motivates you and what doesn't?

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What would you do with your time once you no longer have to work for money?

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What would you do as a means of giving back when you become financially independent?

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How do you bring courage and conviction to risky situations?

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What do you do to challenge your underlying beliefs, paradigms and assumptions?

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How would you describe your personal work style and pace?

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Do you plan to hire team? If so, who?

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What type of leader are you?

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What does working 'on' your business mean to you?

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How many real estate deals have you done? (please describe)

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Describe your current real estate portfolio.

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How many deals have been successful?

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How much money do you have available to invest in real estate?

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How much time do you have to devote to your business?

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When do you plan to work (e.g., days, night, weekends)?

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Do you plan to work with partners?

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What skills or finances will your partners bring to the table?

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Is there anything else you would like a mentor or coach to know about?

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Congratulations! You've just taken an incredible step towards your own personal growth by honestly evaluating where you are today. Nice work!

I guarantee any prospective mentor or coach, who is committed to your success, will be able to help you maximize your growth, and success, based on your answers to these questions! So, keep it handy for future use!

And here's another thing. If you're planning to invest with other real estate professionals, these are great interview questions! They're also excellent if you are looking to hire your own team members.

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If you'd like immediate feedback from a professional real estate mentor please feel free to send your completed Real Estate Investor Assessment and Questionnaire to: [connect@bigfishtopdogs.com](mailto:connect@bigfishtopdogs.com)

If you're really serious about investing in apartment buildings, or other residential real estate, you can stop reading right now and contact me. I'm one of the leading mentors in multifamily investing and a leading authority on forcing appreciation on residential investment properties.

I'm a great coach too.

Let's figure out where you are right now, where your gaps in ability are and what you need to do to make this a reality.

I'll be happy to help you decide what steps you can take today to get your real estate business started. Complete the info below (your name, address, email and phone) and email it to [connect@bigfishtopdogs.com](mailto:connect@bigfishtopdogs.com) so I'll know how to get back to you.



Real Estate Investor Self Assessment Questionnaire

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Name: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Email: \_\_\_\_\_ Occupation: \_\_\_\_\_

To your real estate investing success!

Theresa Bradley-Banta  
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Multifamily Investment & Acquisition  
Mentor, Coach and Real Estate Entrepreneur



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